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MFgwCgYEVQgBAQICAf8DSgAwRwJAW2sNKK9AVtBzYZmr6aGjlWyK3XmZv3dTINen TWSM7vrzLADbmYQaionwg5sDW3P6oaM5D3tdezXMm7z1T+B+twIDAQAB MIC-Info: RSA-MD5,RSA, WYVAO29XYmzmBFIrc+9QpU3CBftama6Aur2xlitwy2Tf5ZZT2bmPh4ySohRqExi4 fbjAp2lbbC1890UaiMkSjw== 0000921895-99-000827.txt: 19991115 0000921895-99-000827.hdr.sgml: 19991115 ACCESSION NUMBER: 0000921895-99-000827 CONFORMED SUBMISSION TYPE: 10-Q PUBLIC DOCUMENT COUNT: 2 CONFORMED PERIOD OF REPORT: 19990930 FILED AS OF DATE: 19991112 FILER: COMPANY DATA: COMPANY CONFORMED NAME: SHEFFIELD PHARMACEUTICALS INC CENTRAL INDEX KEY: 0000894158 STANDARD INDUSTRIAL CLASSIFICATION: PHARMACEUTICAL PREPARATIONS [2834] IRS NUMBER: 133808303 STATE OF INCORPORATION: DE FISCAL YEAR END: 1231 FILING VALUES: FORM TYPE: 10-Q SEC ACT: SEC FILE NUMBER: 001-12584 FILM NUMBER: 99749090 BUSINESS ADDRESS: STREET 1: 425 WOODSMILL RD CITY: ST LOUIS STATE: MO ZIP: 63017 BUSINESS PHONE: 3145799899 MAIL ADDRESS: STREET 1: 425 WOODSMILL RD CITY: ST LOUIS STATE: MO ZIP: 63017 FORMER COMPANY: FORMER CONFORMED NAME: SHEFFIELD MEDICAL TECHNOLOGIES INC DATE OF NAME CHANGE: 19940606

10-Q 1

FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarter Ended September 30, 1999

Commission file number 1-12584

SHEFFIELD PHARMACEUTICALS, INC. (Exact name of registrant as specified in its Charter)

DELAWARE 13-3808303

(State of Incorporation) (IRS Employee Identification Number)

425 SOUTH WOODSMILL ROAD 63017 (314) 579-9899 ST. LOUIS, MISSOURI (Zip Code) (Registrant's telephone, (Address of principal executive offices) including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Class Name of each exchange on which registered Common Stock. \$.01 par value American Stock Exchange

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [X]Yes[]No

The number of shares outstanding of the Registrant's Common Stock is 27,296,346 shares of Common Stock as of November 12, 1999.

# SHEFFIELD PHARMACEUTICALS, INC. AND SUBSIDIARIES (a development stage enterprise)

Form 10-Q
For the Quarter Ended September 30, 1999

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PART I: FINANCIAL INFORMATION Item 1. Financial Statements	
SHEFFIELD PHARMACEUTICALS, INC. AND S (a development stage enterprise) Consolidated Balance Sheets	SUBSIDIARIES
Assets	
Current assets:	September 30, December 31, 1998 1999 1998 (unaudited)
——————————————————————————————————————	
Prepaid expenses and other current assets	<del>s305,842 39,035</del>
Total current assets	
Property and ec	auipment:
Laboratory equipment	• •
Office equipment	
— Leasehold improvements ———————————————————————————————	16,323 1,323 
	<u>536,485</u> 493,417
Less accumulated depreciation and amortizat	tion (293,278) (253,995)
Property and equipment, net	<del></del>
Other assets	<u>15,642</u>
<del>Total assets</del>	\$ 1,557,303
— Liabilities and Stockholders' Ed	<del>quity (Net Capital Deficiency)</del>

### синени наиниез.

	<del> \$ 573,213</del>	<del>\$ 615,138</del>
— Sponsored research payable	<del>449,805</del>	<del>- 449,805</del>
Notes payable - related party	600,000	<del>101,323</del>
Total current liabilities 1	<del>,623,018 1</del> ,	<del>.</del> <del>.166,266</del>
Unearned revenue	1,000,000	<del></del>
Convertible promissory note	2,000,000	<del>-1,000,000</del>
Other long-term liabilities	135,067	<del>41,050</del>
Commitments and contingencies	<del></del>	<del></del>
Total liabilities	<del>58,085 2,20</del>	<del>.</del> <del>07,316</del>
Stockholders' equity (net capital deficie  — Preferred stock, \$.01 par value, authorized 3,0  — Series C cumulative convertible preferred stock,  — Shares; 12,556 and 11,914 shares issued and outstar  — 1999 and December 31, 1998, respectively  — Common stock, \$.01 par value, authorized 60,000,000 stocks and 50,000,000 at December 31, 1998; issued	00,0000 share authorized 2: nding at Septe	<del>3,000</del> <del>ember 30,</del> 5 119 t <del>ember 30,</del>
<del>27,296,346 and 27,058,419 shares at September 30,</del>		•
1998, respectively	<del>272,963 2</del>	<del>270,584</del>
Notes receivable in connection with sale of stock		(10,000)
Additional paid-in capital5	<del>6,617,173 5</del>	5 <del>5,773,491</del>
Other comprehensive income (loss)		
Deficit accumulated during development stage	(59,905,0	3 <del>5) (55,156,763)</del>
Total stockholders' equity (net capital deficiency)	(3,200,7	<del>-</del> 8 <del>2) 655,205</del> -
Total liabilities and stockholders' equity (net capital deficiency)	\$ 1,557	<del>7,303 \$ 2,862,521</del> <del></del>

See notes to consolidated financial statements.

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SHEFFIELD PHARMACEUTICALS, INC. AND SUBSIDIARIES
(a development stage enterprise)
Consolidated Statements of Operations
For the Three and Nine Months Ended September 30, 1999 and 1998 and for the Period October 17, 1986 (inception) to September 30, 1999
(Unaudited)

Three Months Ended Nine Months Ended October 17, 1986 September 30 September 30 (inception) to 1999 1998 1999 1998 September 30, 1999
Revenues:
——————————————————————————————————————
— Total revenues
Expenses:
Research and development
— Total expenses
Loss before extraordinary item
Net loss
Accretion of mandatorily redeemable preferred stock (23,900) (103,400)
Net loss - attributable to common shares \$(1,454,942) \$(2,142,410) \$ (4,104,608) \$(17,732,479) \$(58,846,259
Weighted average common shares outstanding basic and diluted
Net loss per share of common stock - basic and diluted:  Loss before extraordinary item  \$ (0.05) \$ (0.15) \$ (0.88) \$ (7.80)
Extraordinary item01
— Net loss per share \$ (0.05) \$ (0.08) \$ (0.15) \$ (0.88) \$ (7.79)

See notes to consolidated financial statements.

# SHEFFIELD PHARMACEUTICALS, INC. AND SUBSIDIARIES

(a development stage enterprise)

Consolidated Statements of Cash Flows

For the Nine Months Ended September 30, 1999 and 1998 and for the Period October 17, 1986 (inception) to September 30, 1999 (Unaudited)

Nir	ne Months Ended September 30,	October 17, 1986 (inception) to
	1999 1998	Sept. 30, 1999
Cash outflows from development — extraordinary gain: Loss before extraordinary item  Extraordinary gain on extinguishment of debt	<del>\$(4,104,6</del> 0	8) \$(17,708,579) \$(58,785,646)
Net loss	(4,104,608) (17,70	<del>3,579) (58,742,859)</del>
Adjustments to reconcile net loss to net activities	<del>5:</del>	,
— Issuance of common stock, sto	•	
services	<del>129,692 359</del>	<del>),914 2,411,665</del>
Non-cash acquisition of research and development in-p	rocess technology	<del> 1,650,000</del>
- Depreciation and amortization	<del> 67,867</del>	<del>42,438 461,086</del>
Other items		
— (Increase) decrease in other assets		
Increase in unearned revenue		
(Increase) decrease in prepaid expenses & other current		
— Decrease in accounts payable and accrued liabilities .		
(Decrease) increase in sponsored research payable		
Net cash used by development stage activities		<del>1) (17,964,473) (52,018,482)</del> 
Cash flows from invest	•	
— Proceeds on sale of marketable securities		<del> 175,085</del>
<ul> <li>Acquisition of laboratory and</li> </ul>	<del>l office equipment,</del>	<del>and</del>
	<del> (71,652)</del>	<del>(89,506) (520,776)</del>
<ul> <li>Disposition of office equipment</li> </ul>		<del>33,560</del>
<ul> <li>Increase in notes receivable in connection with sale</li> </ul>	of stock	<del> (240,000)</del>
Decrease in loan receivable - former officer		<del>- 12,124</del>
Payments of notes receivable	10,000	<del>49,700 229,600</del>
— Purchase of Camelot Pharmacal, L.L.C., net cash ac		<del> (46,687)</del>
Net cash provided (used) by investing activities	(61,6!	<del>52) 5,878 (402,778)</del> 
Cash flows from finance	cing activities:	
— Principal payments under capital lease		
— Proceeds from notes payable - related party	<del> 600,</del>	<del>000 754,145</del>
<ul> <li>Repayments of notes payable - related party</li> </ul>	(104,	<del>145) (154,145)</del>
Proceeds from issuance of convertible securities	1,000,0	00 500,000 4,300,000
— Conversion of convertible, subordinated notes		<del> 749,976</del>
Dracade from issuance of common and professed etc.	cl	20,000,000 27,462,947

— Proceeds from exercise of warrants/sto ————————————————————————————————————	<del>ck options</del>	74 37		
			<del>5 1</del>	<del>1,476,533</del>
Net cash provided by financing activities		1,566,143 2	<del>20,150,000 5</del>	53,248,796
Net (decrease) increase in cash and cash equ				
Cash and cash equivalents at beginning of	<del>period</del>	<del> 2,456,29</del> 0	393,608	<del>1,084</del>
Cash and cash equivalents at end of period		\$ 828,620 \$	<del></del> <del></del>	<del>\$ 828,620</del>
Noncash inve Ommon stock, stock options and warrants is	sting and financing		:02 ¢ 250.0	14 ¢ 2411
— Common stock redeemed in payment of			- 10,400	
— Acquisition of research and development				<del>1,655,216</del>
Common stock issued for intellectual	•	<b>.</b>		<del>866,250</del>
— Common stock issued to retire de	bt	······	600	,000
- Common stock issued to redeem convert	ible securities	<u></u>	<del>4,019,263</del>	<del>5,353,368</del>
— Securities acquired under sublicense as	greement	<del></del>	350,000	<del>850,000</del>
•			<del> 12</del>	1,684
			<del></del> 7	49,976
			<del>194 1.422.2</del>	<del>206</del>
Common stock issued to redeem convert     Securities acquired under sublicense as     Equipment acquired under capital     Notes payable converted to commo     Stock dividends	rible securities greement lease n stock		4,019,263 350,000 12	5,353,3 850,000 1,684 49,976
<del>Supplemental dis</del>				
		E 070 & 102 0	8 <del>1 \$ 272,47</del>	<del>70</del>

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SHEFFIELD PHARMACEUTICALS, INC. AND SUBSIDIARIES
(a development stage enterprise)

Consolidated Statements of Stockholders' Equity (Net Capital Deficiency)

For the Period from October 17, 1986 (inception) to September 30, 1999

(Unaudited)

Notes receivable in connection Additional Preferred Common with sale of paid-in stock Stock stock capital Balance at October 17, 1986 ..... \$ -- \$ -- \$ Common stock issued ...... -- 11,334,252 -- 17,024,469 Reincorporation in Delaware at \$.01 par value .......... -- (11,220,369) -- 11,220,369 Common stock options issued ..... 75.000 Common stock subscribed ..... Comprehensive income (loss): Unrealized loss on marketable security ....... --Net loss .....

Comprehensive income	e (loss)				<del></del>
Balance at December 31, 1996	<del></del>	<del>- 113.</del>	<del>883</del>	<del>(110,000)</del>	<del>28,319,838</del>
<del>Issuance of con</del>					
- Acquisition of Camelot Pharmaca	al, L.L.C		6,00	<del></del>	1,644,000
Common stock issued					
Common stock options and warrant					
Common stock options extended					
Accretion of issuance costs for Seri					<del></del>
	ehensive incol				
Unrealized gain on marketab	le security	<del></del>			<del></del>
— Net loss		<u></u>		<del></del>	
Comprehensive income	<del>(loss)</del>	<del></del>			
					<del></del>
Balance at December 31, 1997		<del> 126</del> ,	<del>,495</del>	(72,600)	31,386,644
Common stock issued					
Series C preferred stock issued		115			
Series C preferred stock dividence	ds	4			<del>413,996</del>
Accretion of issuance costs for Seri					<del></del>
	ehensive inco				
— <del>Unrealized loss on marketab</del>	le security	<del>` ′</del>			
— Net loss		<del></del>		<del></del>	
<del>Comprehens</del>	sive income (lo	<del>)ss)</del>			
——————————————————————————————————————	sive income (lo	<del>)SS)</del>		<del></del>	<del></del>
		119 270 2,5	 ),584	——————————————————————————————————————	
Balance at December 31, 1998 Common stock issued Series C preferred stock dividence	ds	119 270 2,5	 ),584		<del>71,996</del> <del>641,994</del>
Balance at December 31, 1998 Common stock issued Series C preferred stock dividence Common stock warrants issued .	ds	119 270 2,3 6	 ),584		<del>71,996</del>
Balance at December 31, 1998 Common stock issued Series C preferred stock dividence Common stock warrants issued .	dsehensive incol	119 27( 2,5 6 	 ),584		<del>71,996</del> <del>641,994</del>
Balance at December 31, 1998 Common stock issued Series C preferred stock dividence Common stock warrants issued . Compre Unrealized gain on marketab	dsehensive incoi	119 27( 2,5 6 	 ),584		<del>71,996</del> <del>641,994</del>
Balance at December 31, 1998 Common stock issued Series C preferred stock dividence Common stock warrants issued .	dsehensive incoi	119 27( 2,5 6 	 ),584		<del>71,996</del> <del>641,994</del>
Balance at December 31, 1998 Common stock issued Series C preferred stock dividence Common stock warrants issued . Compre Unrealized gain on marketab	dsehensive incol	119 27( 2,5 6  me (loss):	 ),584		<del>71,996</del> <del>641,994</del>
Salance at December 31, 1998	ehensive inco	119 27( 	0,584 379 	10,000	71,996 -641,994 -129,692 
Salance at December 31, 1998	ehensive inco	119 27( 	0,584 379 	10,000	71,996 -641,994 -129,692 
Salance at December 31, 1998	ehensive inco	119 27( 2,5 6 	0,584 379 	10,000	71,996 -641,994 -129,692 
Balance at December 31, 1998	ehensive inco	119 27( 	0,584 379 	10,000	71,996 -641,994 -129,692 
Salance at December 31, 1998	ehensive inco	119 27( 2,5 6 	),584 379   	10,000 	71,996 -641,994 -129,692 
Salance at December 31, 1998	ehensive incol	119 27( 2,5 6 me (loss): 	0,584 379   72,96	10,000	71,996 -641,994 -129,692 
Salance at December 31, 1998	chensive incolude security	119 27( 2,5 6 6 	72,96	10,000 	71,996 -641,994 -129,692 
Salance at December 31, 1998	chensive incorder security	119 27( 2,5 6 me (loss):  125 \$ 2 — 6 Deficit tumulated during	72,96	10,000	71,996 -641,994 -129,692 
Salance at December 31, 1998	comprehensive income	119 270 2,5 6 me (loss): 125 \$ 2 6 Deficit cumulated during developm	772,96 Tot stool equent	3 \$	71,996 -641,994 -129,692 
Salance at December 31, 1998	comprehensive income	119 27( 2,5 6 me (loss):  125 \$ 2 — 6 Deficit tumulated during	772,96 Tot stool equent	3 \$	71,996 -641,994 -129,692 
Salance at December 31, 1998	comprehensive income	119 270 2,5 6 me (loss): 125 \$ 2 6 Deficit cumulated during developm	772,96 Tot stool equent	3 \$	71,996 -641,994 -129,692 
Salance at December 31, 1998	Other accomprehensive income (loss)	119 27( 2,5 6 6 125 \$ 2 125 \$ 2 during developm stage	772,96 Tot stool equent	3 \$	71,996 -641,994 -129,692 
Salance at December 31, 1998	chensive incording security	119 27( 2,5 6 6 125 \$ 2 125 \$ 2 during developm stage	70t stoc eq ent defici	3 \$	71,996 -641,994 -129,692 

женнсогрогасіон ін Delaware ac э.от par value	<del></del>
Common stock options issued	<del> 75,000</del>
Common stock subscribed	<del> (110,000)</del>
Comprehensive income (loss):	, ,
Unrealized loss on marketable security (39,2)	<del>32) (39,232)</del>
Net loss (26,588,6	
Comprehensive income (loss)	<del> (26,627,884)</del>
	<del></del>
Balance at December 31, 1996 (39,232)	<del>(26,588,652) 1,695,837</del>
Issuance of common stock in connection	
— Acquisition of Camelot Pharmacal, L.L.C	<del> 1,650,000</del>
Common stock issued	<del> 1,085,762</del>
Common stock options and warrants issued	, ,
Common stock options extended	
Accretion of issuance costs for Series A preferred stock	
Comprehensive income (loss):	( = /= = = /
Unrealized gain on marketable security 39,2	232 39.232
— Net loss (9,489,1	
Comprehensive income (loss)	(9,449,906)
	<del></del>
Balance at December 31, 1997 (30	<del></del> <del>6.157,290) (4,716,751)</del>
Balance at December 31, 1997 (36	
Common stock issued	<del> 12,679,655</del>
Common stock issued Series C preferred stock issued	<del> 12,679,655</del> <del> 11,500,000</del>
Common stock issued Series C preferred stock issued Series C preferred stock dividends	12,679,655 11,500,000 (415,112) (1,112)
Common stock issued	12,679,655 11,500,000 (415,112) (1,112)
Common stock issued	12,679,655 11,500,000 (415,112) (1,112) (23,900) (23,900
Common stock issued	12,679,655 11,500,000 -(415,112) (1,112) (23,900) (23,900)
Common stock issued	12,679,655 11,500,000 -(415,112) (1,112) (23,900) (23,900)
Common stock issued	12,679,655 11,500,000 -(415,112) (1,112) (23,900) (23,900) 26) (222,226) 461) (18,560,461)
Common stock issued	12,679,655 11,500,000 -(415,112) (1,112) (23,900) (23,900) 26) (222,226) 461) (18,560,461)
Common stock issued	12,679,655 11,500,000 -(415,112) (1,112) (23,900) (23,900) 26) (222,226) 461) (18,560,461)
Common stock issued	12,679,655 11,500,000 -(415,112) (1,112) (23,900) (23,900) 26) (222,226) 461) (18,560,461)
Common stock issued	12,679,655 11,500,000 (415,112) (1,112) (23,900) (23,900) 26) (222,226) 461) (18,560,461) 
Common stock issued	12,679,655 11,500,000 -(415,112) (1,112) (23,900) (23,900) 26) (222,226) 461) (18,560,461) (18,782,687) (55,156,763) 655,205
Common stock issued	
Common stock issued	12,679,655 11,500,000 -(415,112) (1,112) (23,900) (23,900) 26) (222,226) 461) (18,560,461) (18,782,687) (55,156,763) 655,205 84,375 (643,664) (1,664)
Common stock issued	12,679,655 11,500,000 -(415,112) (1,112) (23,900) (23,900) 26) (222,226) 461) (18,560,461) (18,782,687) (55,156,763) 655,205 84,375 (643,664) (1,664)
Common stock issued	
Series C preferred stock issued	
Common stock issued	
Series C preferred stock issued	
Series C preferred stock issued	

See notes to consolidated financial statements.

Notes to Consolidated Financial Statements September 30, 1999 (Unaudited)

### BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q of the Securities and Exchange Commission and should be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 1998. In the opinion of management, all adjustments (consisting only of normal recurring accruals) necessary to present fairly the financial position, results of operations, stockholders' equity and cash flows at September 30, 1999 and for all periods presented have been made. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted. The results of operations for the three and nine months ended September 30, 1999 and 1998 are not necessarily indicative of the operating results for the full years. These consolidated financial statements include the accounts of Sheffield Pharmaceuticals, Inc. and its wholly-owned subsidiaries, including Systemic Pulmonary Delivery, Ltd., and Ion Pharmaceuticals, Inc. and are herein referred to as "the Company." All significant intercompany transactions are eliminated in consolidation.

The accompanying unaudited consolidated financial statements have been prepared on a going concern basis which contemplates the realization of assets and satisfaction of liabilities and commitments in the normal course of business. The Company is in the development stage and to date has been principally engaged in research, development and licensing efforts. The Company has generated minimal operating revenue, sustained significant net operating losses, and requires additional capital that the Company intends to obtain through out-licensing as well as through equity and debt offerings to continue to operate its business. The Company's ability to meet its obligations as they become due and to continue as a going concern must be considered in light of the expenses, difficulties and delays frequently encountered in developing a new business, particularly since the Company will focus on product development that may require a lengthy period of time and substantial expenditures to complete. Even if the Company is able to successfully develop new products, there can be no assurance that the Company will generate sufficient revenues from the sale or licensing of such products to be profitable. Management believes that the Company's ability to meet its obligations as they become due and to continue as a going concern through December 2000 is dependent upon obtaining additional funding. However, the accompanying consolidated interim financial statements do not include any adjustments that might result from the outcome of this uncertainty.

# 2. BASIC LOSS PER COMMON SHARE

Basic net loss per share is calculated in accordance with Statement of Financial Accounting Standards No. 128, Earnings Per Share. Basic net loss per share is based upon the weighted average common stock outstanding during each period. Potentially dilutive securities such as stock options, warrants, convertible debt and preferred stock, have not been included in any periods presented as their effect is antidilutive.

## 3. SUBSEQUENT EVENT

On October 18, 1999, pursuant to a definitive agreement with an affiliate of Elan Corporation, plc, Elan International Services, Ltd. ("Elan International"), the Company and Elan International formed a new joint venture to develop certain respiratory steroid products. Under the terms of the agreement, the Company issued to Elan International 12,015 shares of Series D Cumulative Convertible Exchangeable Preferred Stock, convertible into shares of Common Stock of the Company at \$4.86 per Common Share or exchangeable for an additional 30.1% ownership interest in the new joint venture, for \$12.015 million. In turn, the Company made an equity investment of \$12.015 million representing an initial 80.1% ownership in the joint venture. The joint venture paid \$15.0 million to license certain pulmonary NanoCrystal(TM) dispersion technology from Elan Pharmaceutical Technologies, a division of Elan Corporation, plc. Elan International has also committed to purchase, on a drawdown basis, up to an additional \$4.0 million of the Company's Series E Cumulative Convertible Preferred Stock, convertible into shares of Common Stock of the Company at \$3.89 per Common Share. The Series E Preferred Stock will be utilized by the Company to fund its portion of the joint venture's operating and development costs. In addition to the above, the Company issued to Elan International 5,000 shares of Series F Cumulative Convertible Preferred Stock, convertible into shares of Common Stock of the Company at \$3.40 per Common Share, for \$5.0 million. The proceeds of the Series F Preferred Stock will be utilized by Sheffield for its own operating purposes. As part of this transaction, Elan International also received a warrant to purchase 150,000 shares of Common Stock of the Company at an exercise price of \$6.00 per share. To satisfy applicable American Stock Exchange requirements, Sheffield will seek shareholder approval for the issuance of the Series D and E Preferred Stock within the next year.

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Item 2.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, which are intended to be covered by the safe harbors created thereby. All forward-looking statements involve risks and uncertainty. Although the Company believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate, and therefore, there can be no assurance that the forward-looking statements included in this report will prove to be accurate. Important factors that could cause actual results to differ materially from the forward-looking statements include the Company's need to obtain substantial additional capital (through financings or otherwise) to fund its operations and the progress of development and licensing/commercialization of the Company's technologies. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by the Company or any other person that the objectives and plans of the Company will be achieved.

## **OVERVIEW**

The Company is a specialty pharmaceutical company focused on the development and commercialization of later stage, lower risk pharmaceutical products that utilize the Company's delivery technologies. In 1997, the Company acquired the Metered Solution Inhaler ("MSI") pulmonary delivery system through a worldwide exclusive license and supply arrangement with Siemens AG. During the second half of 1998, the Company acquired the rights to an additional pulmonary delivery technology, the Aerosol Drug Delivery System ("ADDS") from a subsidiary of Aeroquip-Vickers, Inc. ("Aeroquip-Vickers"). The ADDS technology is a new generation propellant-based pulmonary delivery system.

Using these pulmonary delivery systems as platforms, the Company has established strategic alliances with Elan Corporation, plc ("Elan"), Siemens AG ("Siemens") and Zambon Group SpA ("Zambon") for developing initial products. In a collaboration with Zambon, the Company is developing a range of pharmaceutical products delivered by the MSI to treat respiratory diseases. As part of the strategic alliance with Elan, a world leader in pharmaceutical delivery technology, the Company is developing therapies for systemic diseases to be delivered to the lungs. The initial systemic programs are for therapies in the breakthrough pain and migraine headache markets. Elan licensed two of its own delivery technologies to the Company that complement the MSI and ADDS technologies. Outside of its strategic alliances, the Company owns the worldwide rights to respiratory disease applications of all of its technologies, subject only to the MSI respiratory rights licensed to Zambon. The Company will seek to acquire additional novel platform drug delivery systems and technologies.

## **RESULTS OF OPERATIONS**

## **REVENUE**

From inception through the period ended June 30, 1999, the Company has earned sublicense revenue of \$1,360,000 related to the sublicensing of various early stage technologies. As part of the Company's focus on later stage opportunities, the Company continues seeking to outlicense its remaining portfolio of early stage technologies. There can be no assurance that the Company will receive license fees or other payments related to these technologies. The Company believes these early stage technologies will have no material impact on the financial position of the Company.

Interest income earned from available cash balances for investment was \$6,696 and \$32,450 for the quarters ended September 30, 1999 and 1998, respectively, and \$46,049 and \$35,965, for the nine months ended September 30, 1999 and 1998, respectively. From inception through the period June 30, 1999, the Company has earned interest income of \$560,149.

The Company's ability to generate material revenues is contingent on the successful commercialization of its technologies and other technologies and products that it may acquire, followed by the successful marketing and commercialization of such technologies through licenses, joint ventures and other arrangements.

# ACQUISITION OF RESEARCH & DEVELOPMENT IN-PROCESS TECHNOLOGY

Acquisition of research and development in-process technology were \$0 and \$741,745 for the third quarter of 1999 and 1998, respectively, and \$0 and \$13,241,745 for the first nine months of 1999 and 1998, respectively. In the

second quarter of 1998 the Company licensed certain delivery technologies from Elan for \$12,500,000 and in the third quarter of 1998 the Company purchased the ADDS from Aeroquip-Vickers, Inc. The acquisition of research and development in-process technology from inception to June 30, 1999 of \$14,975,000 reflects the acquisitions of Camelot Pharmacal, LLC in 1997 for \$1,650,000, and the previously mentioned licensing of Elan delivery technologies and purchase of the ADDS.

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## RESEARCH AND DEVELOPMENT

Research and development expenses were \$919,718 and \$218,063 for the third quarter of 1999 and 1998, respectively, and \$2,410,672 and \$2,014,167, for the first nine months of 1999 and 1998, respectively. The increase in both the three and nine month periods of 1999 of \$701,655 and \$396,505, respectively, primarily resulted from certain device development expenses relating to the MSI and ADDS, costs associated with the completion of the Company's study for the delivery of morphine utilizing the MSI, and the initiation of a study for migraine therapy using the ADDS. These increases were partially offset by the shifting of responsibility for development expenses of the respiratory applications of the MSI to the Company's partner, Zambon.

#### **GENERAL AND ADMINISTRATIVE**

General and administrative expenses were \$498,734 and \$1,039,390 for the three months ended September 30, 1999 and 1998, respectively, and \$1,631,090 and \$2,534,289 for the nine months ended September 30, 1999 and 1998, respectively. The decrease in the third quarter of 1999 of \$540,656 was primarily attributable to the 1998 costs associated with the retention of the Company's former investor relations firm, as well as the legal fees associated with completing the 1998 agreement with Elan. In addition to the above-mentioned investor relations expense and higher legal fees, the decrease for the first nine months of 1999 of \$903,199 reflects additional legal and consulting costs associated with completing the Zambon agreement and the expense associated with the settlement of an old dispute with the innovator of one of the Company's early stage research projects, both of which occurred in 1998.

## **INTEREST EXPENSE**

Interest expense was \$43,186 and \$175,662 for the third quarters of 1999 and 1998, respectively, and \$108,895 and \$304,343 for the first nine months of 1999 and 1998, respectively. The decrease in 1999 as compared to 1998 primarily resulted from interest associated with the Company's Series A Cumulative Convertible Preferred Stock and 6% Convertible Subordinated Debentures which were both converted into Common Stock during 1998.

# LIQUIDITY AND CAPITAL RESOURCES

The Company's cash available as of September 30, 1999 for funding its operations was \$828,620. As of such date, the Company had trade payables of \$573,213 and current research obligations of \$449,805. Subsequent to September 30, 1999, the Company has committed to fund an additional \$543,713 for development of pulmonary delivery systems, as well as \$4.0 million for the development of certain inhaled steroid products through its new joint venture with Elan International.

On September 30, 1999, the Company signed a letter of agreement to enter into a licensing and funding arrangement with Elan Corporation, plc. As part of this agreement, Elan advanced the Company \$600,000 in the form of a short-term note payable. On October 18, 1999, pursuant to the definitive agreement with an affiliate of Elan Corporation, plc, Elan International Services, Ltd. ("Elan International"), the Company and Elan International formed a new joint venture to develop certain respiratory steroid products. Under the terms of the agreement, the Company issued to Elan International 12,015 shares of Series D Cumulative Convertible Exchangeable Preferred Stock, convertible into shares of Common Stock of the Company at \$4.86 per Common Share or exchangeable for an additional 30.1% ownership interest in the new joint venture, for \$12.015 million. In turn, the Company made an equity investment of \$12.015 million representing an initial 80.1% ownership in the joint venture. The joint venture paid \$15.0 million to license certain pulmonary NanoCrystal(TM) dispersion technology from Elan Pharmaceutical Technologies, a division of Elan Corporation, plc. Elan International has also committed to purchase, on a drawdown basis, up to an additional \$4.0 million of the Company's Series E Cumulative Convertible Preferred Stock, convertible into shares of Common Stock of the Company at \$3.89 per Common Share. The Series E Preferred Stock will be utilized by the Company to fund its portion of the joint venture's operating and development costs. In addition to the above, the Company issued to Elan International 5.000 shares of Series F Cumulative Convertible Preferred Stock. convertible into shares of Common Stock of the Company at \$3.40 per Common Share, for \$5.0 million. A portion of the proceeds of the Series F Preferred Stock was used to repay the short-term note payable, with the remainder to be utilized by Sheffield for its own operating purposes. As part of this transaction, Elan International also received a warrant to purchase 150,000 shares of Common Stock of the Company at an exercise price of \$6.00 per share. To satisfy applicable American Stock Exchange requirements, Sheffield will seek shareholder approval for the issuance of the Series D and E Preferred Stock within the next year.

As part of a 1998 joint venture agreement with Elan relating to the formation of the Company's subsidiary, Systemic Pulmonary Delivery, Ltd. ("SPD"), Elan agreed to make available to the Company a convertible promissory note that provides the Company the right to borrow up to \$2,000,000, subject to satisfying certain conditions. No more than \$500,000 may be drawn under the note in any calendar quarter and at least one-half of the proceeds must be used to fund SPD's development activities. As of September 30, 1999, \$2,000,000 was outstanding under this note.

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In May 1999, in conjunction with the completion of its Phase I/II Metered Solution Inhaler-albuterol trial, Zambon Group, SpA provided the Company with a \$1 million interest-free advance against future milestone payments. Upon the attainment of certain future milestones, the Company will recognize this advance as revenue. If the Company does not achieve these future milestones, the advance must be repaid in quarterly installments of \$250,000 commencing January 1, 2002. The proceeds from this advance are not restricted as to their use by the Company. Upon the achievement of certain other early milestones, Zambon will provide an additional \$1,000,000 advance under the terms of the agreement.

The Company expects to incur additional costs in the future relating to its

ongoing research and development activities, and preclinical and clinical testing of its product candidates. The Company may also bear considerable costs in connection with filing, prosecuting, defending and/or enforcing its patent and other intellectual property claims. There can be no assurance that any of the technologies to which the Company currently has or may acquire rights to can or will be commercialized or that any revenues generated from such commercialization will be sufficient to fund existing and future research and development activities.

Because the Company does not expect to generate significant cash flows from operations for at least the next few years, the Company believes it will require additional funds to meet future costs. The Company will attempt to meet its capital requirements with existing cash balances and through additional public or private offerings of its securities, debt financing and collaboration and licensing arrangements with other companies. There can be no assurance that the Company will be able to obtain such additional funds or enter into such collaborative and licensing arrangements on terms favorable to the Company, if at all. The Company's development programs may be curtailed if future financings are not completed.

## YEAR 2000 COMPLIANCE

The inability of computers, software and other equipment utilizing microprocessors to recognize and properly process data fields containing a two digit year is commonly referred to as the Year 2000 compliance issue. Such systems that are not Year 2000 compliant may not be able to properly interpret dates beyond the Year 1999, which could lead to business disruptions in the U.S. and internationally. The potential costs and uncertainties associated with the Year 2000 issue will depend on a number of factors, including software, hardware and the nature of the industry in which a company operates. Additionally, companies must coordinate with other entities with which they electronically interact, such as customers, creditors and borrowers.

During 1998, the Company conducted an assessment of its computer systems to identify systems that could be affected by the Year 2000 issue. All identified systems that could potentially be affected by the turnover to the Year 2000 were tested. During the second quarter of 1999, all noncompliant internal software and hardware were replaced or upgraded to reach compliance.

The Company continues to seek to obtain Year 2000 compliance certification from its significant third party suppliers. To date, all third party suppliers that have responded to the Company's inquiries have advised that they are Year 2000 compliant or plan to be Year 2000 compliant or substantially compliant by year end. However, there can be no assurance that the computer systems of third party suppliers (and their respective vendors) will be Year 2000 compliant on a timely basis.

The Company relies on several universities and independent laboratories (collectively, "CROs") for conducting a significant portion of the research and development of its technologies and products. In addition, the Company relies on its strategic alliance partners to perform certain manufacturing, research and development activities related to its products in development. If these CROs and/or strategic alliance partners (or their significant vendors) were to experience Year 2000 computer failures, these failures could have a material adverse affect on the Company's business, including the possibility of material delays in the progress of clinical trials, product development and future receipt of product sales and related royalties.

Given the lack of legacy systems at the Company, the limited number of issues that have arisen to date, and the level of development activity anticipated during the end of the year, the Company does not plan to develop a formal contingency plan for its worse case scenario described above. While the Company does not anticipate that its worst case scenario will occur, in the event that any of its major CROs or strategic alliance partners suffer material Year 2000 disruptions that negatively impact the Company, the Company will evaluate the materiality of the disruptions at that time. Following the completion of any necessary evaluation, the Company will determine whether to delay the related clinical trials or other research and development while corrective efforts are being implemented. Depending on the anticipated period of time it will take to complete such efforts, the Company may consider replacing the applicable CRO with another Year 2000 compliant provider.

As of September 30, 1999 the Company has spent approximately \$15,000 to replace software and hardware which were identified as lacking compliance. The Company estimates that it will incur less than an additional \$5,000 to complete its Year 2000 efforts. These costs and the date on which the Company plans to complete the Year 2000 modification and testing processes are based on management's best estimates, which were derived utilizing numerous assumptions of future events including the continued availability of certain resources, third party modification plans and other factors. However, there can be no assurance that these estimates will be achieved and actual results could differ from those plans.

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PART II: OTHER INFORMATION

Item 2. CHANGES IN SECURITIES.

The following unregistered securities were issued by the Company during the quarter ended September 30, 1999:

The issuance of these securities is claimed to be exempt from registration pursuant to Section 4 (2) of the Securities Act of 1933, as amended, as transactions by an issuer not involving a public offering. There were no underwriting discounts or commissions paid in connection with the issuance of any of these securities.

Item 6. Exhibits and Reports on Form 8-K.

No reports on Form 8-K were filed during the quarter ended September 30, 1999.

## **Exhibits**

No. Description

27 Financial Data Schedule.

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### **SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SHEFFIELD PHARMACEUTICALS, INC.

Dated: November 12, 1999 /s/ Loren G. Peterson

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Loren G. Peterson

President & Chief Executive Officer

Dated: November 12, 1999 /s/ Scott A. Hoffmann

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Scott A. Hoffmann Vice President & Chief Financial Officer (Principal Financial and Accounting Officer)

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EX-27

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FINANCIAL DATA SCHEDULE

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This schedule contains summary financial information extracted from the condensed financial statements for the quarter ended September 30, 1999 and is qualified in its entirety by reference to such statements.

9-Mos
Dec-31-1999
SEP-30-1999
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0
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<del></del>
<del></del>
0
(4,104,608)
<del>(.15)</del>
<del>(.15)</del>

----END PRIVACY-ENHANCED MESSAGE-----